

ICICI Prudential PMS PIPE Portfolio

A series under "The PIPE Portfolio"

Portfolio Commentary

- Performance of domestic equity indices remained encouraging for the second consecutive month with S&P BSE Sensex and Nifty 50 rising around 4% each in February 2017.
- Some of the other domestic boosters were stock-specific buying amid corporate earnings announcements. Sharp rebound in IT stocks on bargain buying boosted sentiment. Buying by FII's for the first time since September 2016 also augured well for the domestic indices. Market gained further after tracking upbeat global markets amid reports that US President Donald Trump's plans to announce corporate tax cuts and robust Chinese trade data.
- Further gains were capped after the RBI kept its policy rates on hold in its policy review on February 8, 2017 and said it would shift its stance from "accommodative" to "neutral," signaling an end to further rate cuts. The market was also hit intermittently by surge in WPI-based inflation for January 2017, worries over the impact of US President's immigration ban on some countries and after the US Federal Reserve Chief, in her testimony to the US Congress, said that the US central bank would need to raise rates to avoid falling behind the curve on tackling inflation. Investors also remained cautious ahead of the release of domestic GDP numbers, US President's speech to the US Congress and concerns about French elections in the backdrop of Brexit.
- All S&P BSE Sectoral indices ended higher in February 2017 except for S&P BSE Auto. Shares of real estate firms rallied owing to higher allocation of funds to affordable housing schemes. S&P BSE Realty was the top gainer – up 9.15% in the month. Buying in consumer durable and information technology shares buoyed S&P BSE Consumer Durable index and S&P BSE IT index – rising 9.13% and 8.24%. S&P BSE Oil & Gas index advanced 5.42% on stock-specific developments. Banking stocks gained after the tax exemption on provisioning for bad loans was raised from 7.5% to 8.5% in the budget and on hopes of the interest rate cut. S&P BSE BANKEX index rose 5.25%. Sentiments remained weak for auto stocks after reporting lower January sales numbers; S&P BSE Auto fell 1.48%.
- The PIPE Portfolio has underperformed its benchmark S&P BSE Smallcap Index in the previous month. The overweight sectors vis-à-vis benchmark was Cement, Hotels and Consumer Non-Durables & Retailing. The underweight sectors vis-à-vis benchmark was Banks and Finance, Pharma & Healthcare Services, and Auto Ancillaries.

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Investment Philosophy

A concentrated portfolio which aims to provide long-term capital appreciation and generate returns by taking meaningful stake in companies enjoying some economic moat or undergoing special situations or in the midst of unfavourable business cycle. Typically, such companies tend to be smaller or out of favour but have the potential to become large because of various dynamics like strong/upcoming business line, quality management, improving margins etc. and offer significant potential for returns.

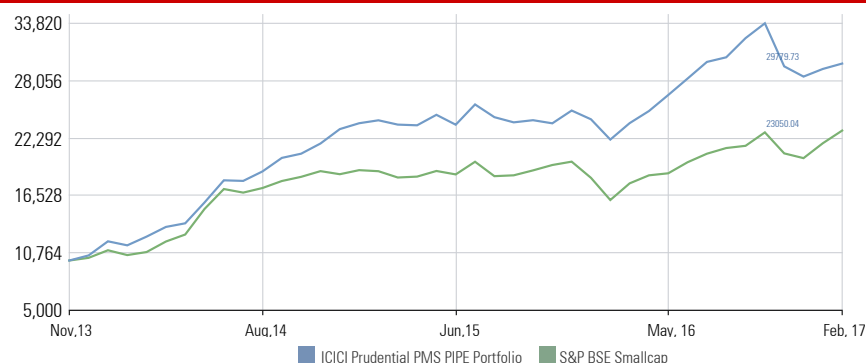
Snapshot

Portfolio Manager Name Aditya Sood
Inception Date 01 Nov 2013

Trailing Returns (28 Feb 2017)	Portfolio	Index
1 Month	1.85	5.84
3 Months	0.95	11.04
6 Months	-2.07	8.24
1 Year	34.49	43.38
2 Year	11.21	10.24
3 Years	33.92	28.55
4 Years	-	-
5 Years	-	-
10 Years	-	-
15 Years	-	-
YTD	4.60	13.65
Since Inception	38.83	28.51

Past performance may or may not be sustained in future and is no guarantee of future results.

Growth of ₹ 10,000



Calendar Returns 28 Feb 2017

Returns	YTD	2016	2015	2014
ICICI Prudential PMS PIPE Portfolio	4.60	13.60	8.04	94.48
S&P BSE Smallcap	13.65	1.77	6.76	69.24

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Financial Year End Performance

01 Apr 16	01 Apr 15	01 Apr 14
31 Dec 16	31 Mar 16	31 Mar 15
19.65	0.62	76.84

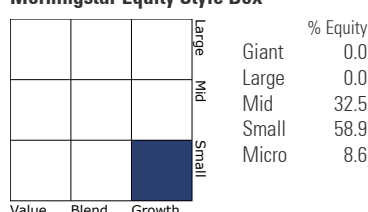
Quarterly Returns

	1st qtr	2nd qtr	3rd qtr	4th qtr
2016	-5.05	18.83	14.35	-11.95
2015	1.95	-0.04	1.00	4.97
2014	12.12	35.00	12.47	14.24

Portfolio 28 Feb 2017

Portfolio Holding* (Top 20)	% Weight	Market Value (mil)
Orient Paper & Industries Ltd	15.69	2.09
Thomas Cook India Ltd	10.01	1.33
Manpasand Beverages Ltd	8.60	1.15
JK Lakshmi Cement Ltd	8.01	1.07
Multi Commodity Exchange of India Ltd	7.99	1.07
Elgi Equipments Ltd	7.10	0.95
Prism Cement Ltd	7.07	0.94
Mayur Uniquoters Ltd	6.70	0.89
Godfrey Phillips India Ltd	5.98	0.80
VRL Logistics Ltd	5.72	0.76
MindTree Ltd	5.64	0.75
JMC Projects (India) Ltd	5.15	0.69
TD Power Systems Ltd	3.48	0.46
Jubilant Foodworks Ltd	2.87	0.38

Morningstar Equity Style Box™



Sector Weightings

Sector	% Equity
Cyclical	58.33
Basic Materials	15.08
Consumer Cyclical	35.26
Financial Services	7.99
Real Estate	-
Sensitive	27.09
Communication Services	-
Energy	-
Industrials	21.46
Technology	5.64
Defensive	14.58
Consumer Defensive	14.58
Healthcare	-
Utilities	-

Risk Profile 28 Feb 2017

	Portfolio	Benchmark
Return	33.92	28.55
Std Dev	20	21.49
Downside Deviation	11.14	12.19
Alpha	8.12	-
Beta	0.78	-
R2	73.99	-
Sharpe Ratio	1.22	0.93
Tracking Error	10.96	-

Based on 3yr performance.

Portfolio Statistics 28 Feb 2017

P/E Ratio (TTM)	36.98
P/B Ratio (TTM)	3.61
P/S Ratio (TTM)	1.17
P/C Ratio (TTM)	12.33

Asset Allocation

	% Long	% Short	% Net
Equity	100.00	0.00	100.00
Bond	0.00	0.00	0.00
Cash	0.00	0.00	0.00
Other	0.00	0.00	0.00

Disclaimers: 1) The performance of the stock across individual portfolios may vary significantly from the data depicted above. This is due to factors such as timing of entry and exit, timing of additional flows and redemptions, individual client mandates, specific portfolio construction characteristics or structural parameters which may have a bearing on individual portfolio performance. No claims may be made or entertained for any variances between the above performance depictions and that of the stock within individual client portfolios. Neither the Portfolio Manager, nor the Asset Management Company, its Directors, employees or Sponsors shall in any way be liable for any variation noticed in the returns of individual portfolios. 2) There is no assurance that the value may be unlocked during our holding period of the stock. 3) Past performance may or may not be sustained in the future. Please refer to the disclosure document. 4) The stocks / sectors mentioned hereinabove should not be construed as an investment advice or a forecast of their expected future performance. These stocks / sectors may or may not form part of the portfolio in future. * Top 20 holdings (by weight) or all the stocks in the portfolio, whichever is less by number are disclosed.

Disclosures

Investment Philosophy

It is the investment philosophy of the portfolio. It is very similar data point than Investment Criteria.

Quarterly Returns

Total returns calculated for calendar quarters.

Standard Deviation

Standard deviation of portfolio's return measures how much a portfolio's total returns have fluctuated in the past. The more the portfolio's returns fluctuate, the riskier the portfolio is likely to be. Portfolios that have been more volatile in the past tend to be more volatile in the future as well.

Downside Deviation

Calculated much like standard deviation, downside deviation focuses on the variation of returns below a specific threshold. It ignores upside variation because it adds value to the overall return and investors shouldn't be concerned about it.

R2

A measure of the percentage of portfolio's movement that can be accounted for by changes in its benchmark index. An R-squared of 100 indicates that a portfolio's movement is perfectly correlated with its benchmark.

Alpha

It is the amount by which a portfolio has out-performed its benchmark, taking into account the portfolio's exposure to market risk (as measured by Beta). Alpha is also known as the residual return.

Beta

A measure of a portfolio's sensitivity to market movements. The beta of the market is 1.00 by definition. A beta of 1.10 shows that the portfolio has performed 10% better than its benchmark index in up markets and 10% worse in down markets, assuming all other factors remain constant.

Sharpe Ratio

This is a measure of risk-adjusted return calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the portfolio's historical risk-adjusted performance.

Tracking Error

This indicates the volatility of the difference in returns between a portfolio and its benchmark. Also known as active risk. In the context of a passively-managed portfolio, tracking error describes how well the portfolio has tracked its benchmark.

P/E Ratio

It compares how the market values a company to the company's earnings. It can be either historic earnings or projected earnings. It is calculated as current share price divided by earnings. A higher P/E typically indicates that investors expect to see strong growth in the company.

P/B Ratio

It compares how the market values a company to the value on the company's books. It is calculated as current share price divided by book value per share. A company trading at several times its book value tends to indicate a growth stock where investors believe the book value will rise in the future.

P/S Ratio

This is an indicator of the value placed on company's sales/revenue. It is calculated either by dividing the company's market capitalization by its total sales over a 12-month period, or on a per-share basis by dividing the stock price by sales per share for a 12-month period.

P/C Ratio

A financial ratio calculated as current share price divided by cash flow per share - where cash flow is the spending and receiving of cash in a business. This indicates the value that the market has assigned to every that flows through the company.

Morningstar Equity Style Box

It is a graphical depiction of an equity portfolio's dominant investment style at a given point in time. The Style Box combines two dimensions: size (large shares, medium-sized shares, small shares) and valuation (growth, blend, value), resulting in nine possible style combinations. The Style Box gives an immediate picture of a portfolio's focus and enables investors to perform simple but essential portfolio allocation decisions.

Sector Weightings

It shows sectoral breakup of the portfolio on two levels. At 1st level is Morningstar defined super sectors i.e. Cyclical, Defensive and Sensitive, which classifies industries based on their level of sensitivity to economic cycles. At 2nd level industries are classified in to 11 sectors, as defined by Morningstar, based on the products / services they offer.

Disclaimer

Disclaimers and Risk Factors

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